

# MEMBERSHIP IN AVEM IS A VALUABLE BUSINESS ASSET

## Who is AVEM?

The Association of Vacuum Equipment Manufacturers (AVEM) is the only non-profit U.S. association dedicated fully to companies that manufacture vacuum equipment and supplies that serve and advance vacuum science and technology. AVEM was founded in 1969 and is the only non-profit source for market data across the vacuum industry in North America.

## Benefits of AVEM Membership

- Quarterly statistics reports demonstrating industry trends
- Representation in the International
- Statistics on Vacuum Technology (ISVT) Working Group to ensure that the ISVT program operates to the benefit of member participants
- Vacuum industry resource guide that includes a buyers guide of member products and services
- Promotion of member company products and services via the AVEM Web site in the Online Buyers Guide and the Newsroom
- Advertising opportunities in the AVEM Resource Guide and on the AVEM Web site
- Member company representation at trade shows via literature displays in the AVEM booth
- Meetings with provocative and educational speakers
- Online member networking and information exchange via the Ask AVEM ListServ
- Quarterly newsletter with association news; member company news; and informational articles on government programs, standards, international trade, economics and other issues affecting business operations
- Opportunities to steer AVEM in directions that benefit the industry by participation on AVEM committees (Membership, Marketing, Statistics and Communication)
- Online career center to post job opportunities
- Washington alliances provide alerts to policy and regulations that may impact business operations
- Discounted access to economic, statistical and research reports developed by The Manufacturers Alliance/MAPI
- Opportunity as an additional activity to become a member of PLP&D to learn about product liability prevention and defense techniques for manufacturers

## AVEM Mission

The Association of Vacuum Equipment Manufacturers promotes member interests and provides services to enhance membership value and understanding of the global market.

## Statistics Program Provides Critical Information to AVEM Members

Understanding industry trends in the global marketplace is critical for a company's sales and operations planning. In order to help our member companies fulfill this requirement, the Association of Vacuum Equipment Manufacturers (AVEM) is a participating association in the International Statistics on Vacuum Technology (ISVT) program. The ISVT program was developed through the cooperation of the AVEM, the Japan Vacuum Industry Association (JVIA), the European Vacuum Technology Association (EVTA), and the Semiconductor Equipment and Materials International (SEMI).

Quarterly sales data collected for the ISVT program is divided into three main product groupings: vacuum pumps, vacuum instrumentation, and vacuum hardware. Each grouping is broken down into several product types and the aggregate sales of these products types are reported for the geographical regions of North America, Japan, Europe, China/Korea/Taiwan and Rest of World. Product and regional data is also reported according market segmentation (see Figure 1).

The ISVT Working Group, comprised of representatives from each participating association, continually works to improve the quality of the program and the accuracy of the data collected. Each association also follows strict rules for maintaining the confidentiality of individual member company's data through the services of regional notaries and a certified public accounting firm. Data submitted by a specific company cannot be identified in the final reporting.

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## JOIN YOUR COLLEAGUES... BECOME AN AVEM MEMBER

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## ASSOCIATION OF VACUUM EQUIPMENT MANUFACTURERS

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in AVEM is  
a Valuable  
Business Asset*

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**MEMBERSHIP  
INFORMATION**